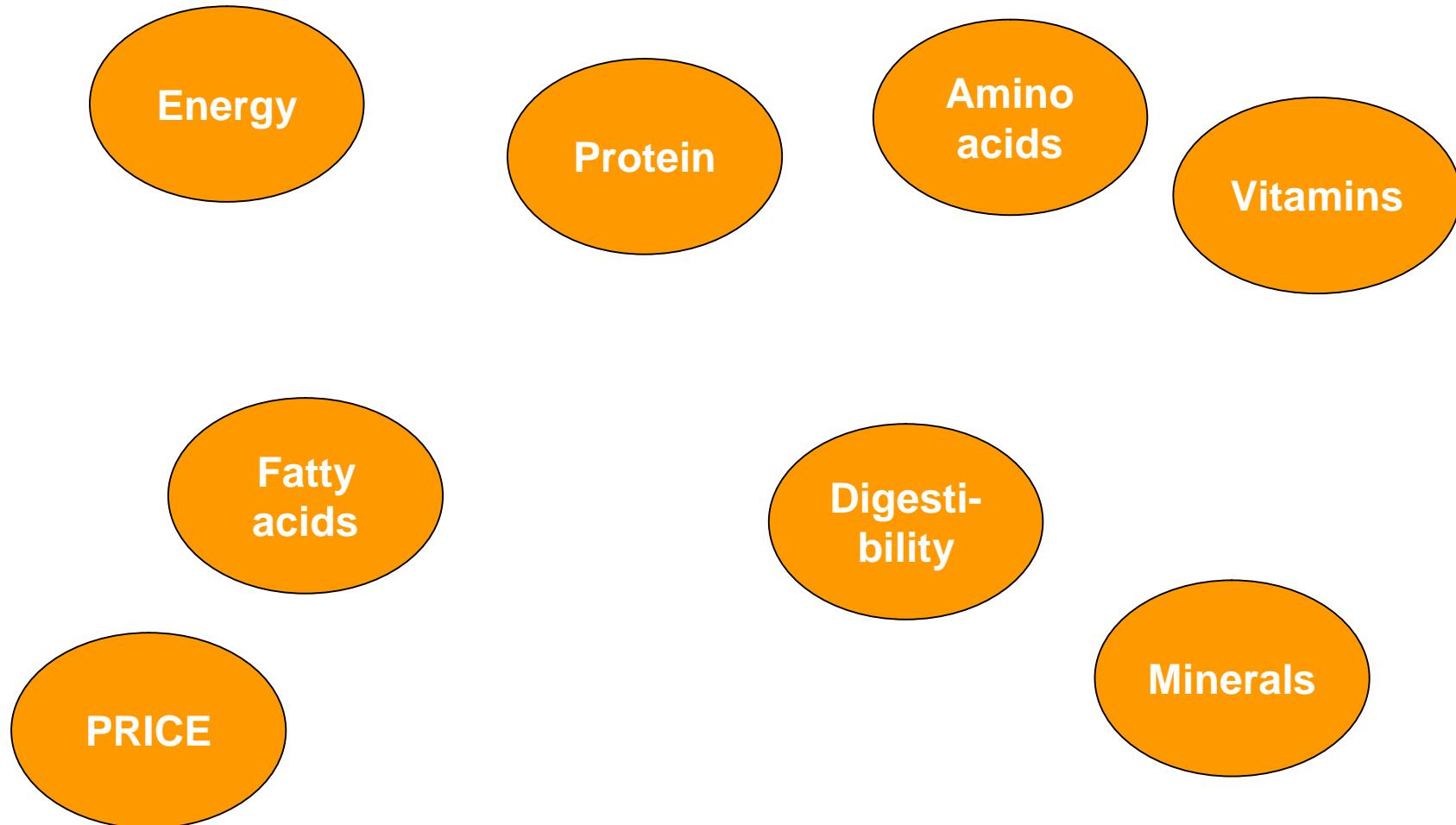
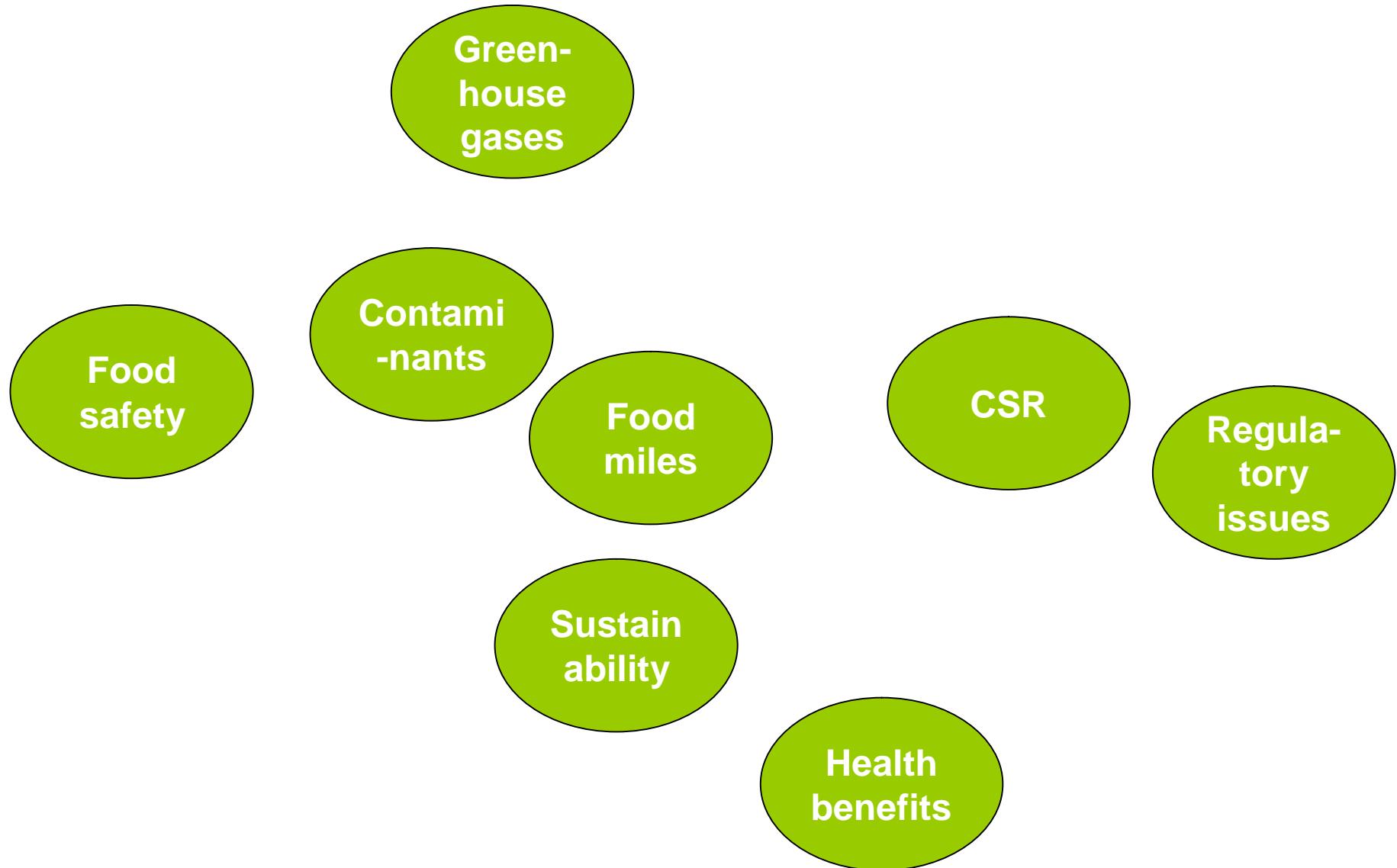


- § Ny terminologi, nye fagområder
- § Fra prat til fakta
- § Viktige tematikk i fremtidig markedskommunikasjon
- § Vi blir overvåket og fotfulgt av miljøorganisasjoner
- § Argumentasjon er til dels ubalansert, og faktagrunnlaget for analyser og konklusjoner er tynt
- § Vi arbeider i nettverk for å utvikle standarder
- § Kunnskap er nødvendig for å gjøre de rette prioriteringer
- § Oppdrettsnæringen må øke kunnskapsnivået ved å selv initiere slik forskning, våre egne data og analyser er gamle

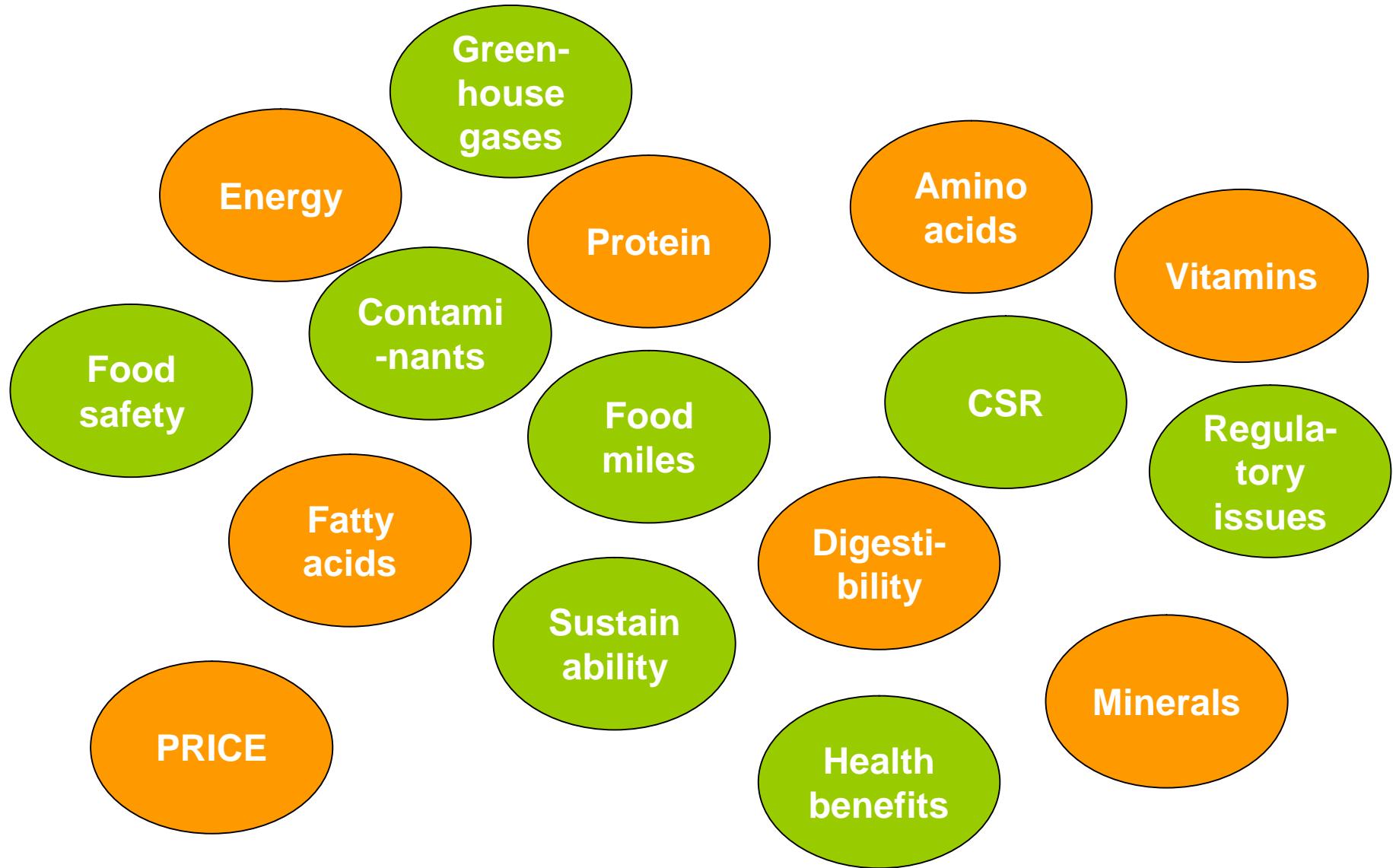
Feed ingredients; we used to look for:



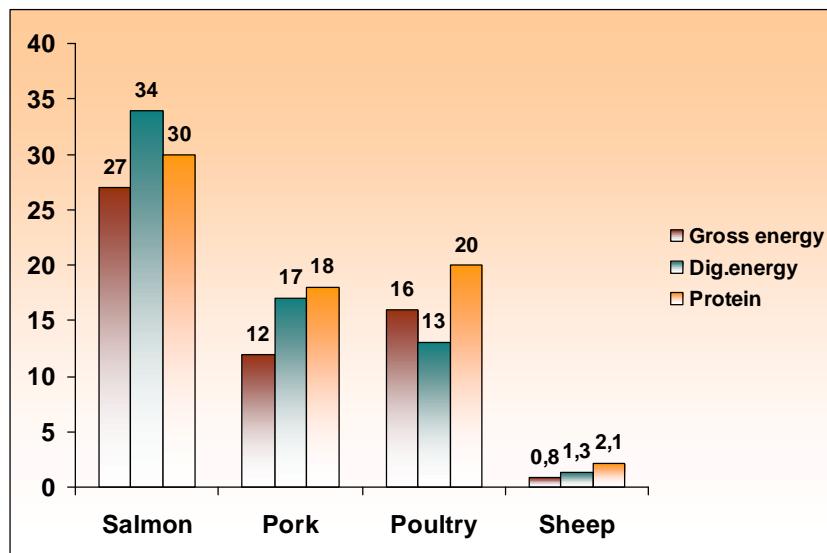
Feed ingredients; new terms:



Feed ingredients; now we look for:



Farmed salmon, the most effective farmed animal



- § We have by far the most effective food conversion in farmed salmon
- § Why should we not use fish where it is best utilized?
- § We could turn around and state that not using fish meal for farmed salmon is unsustainable?

Nutrient and energy retention in salmon, compared with other farmed animals (Austreng 1994)

Aquaculture Nutrition

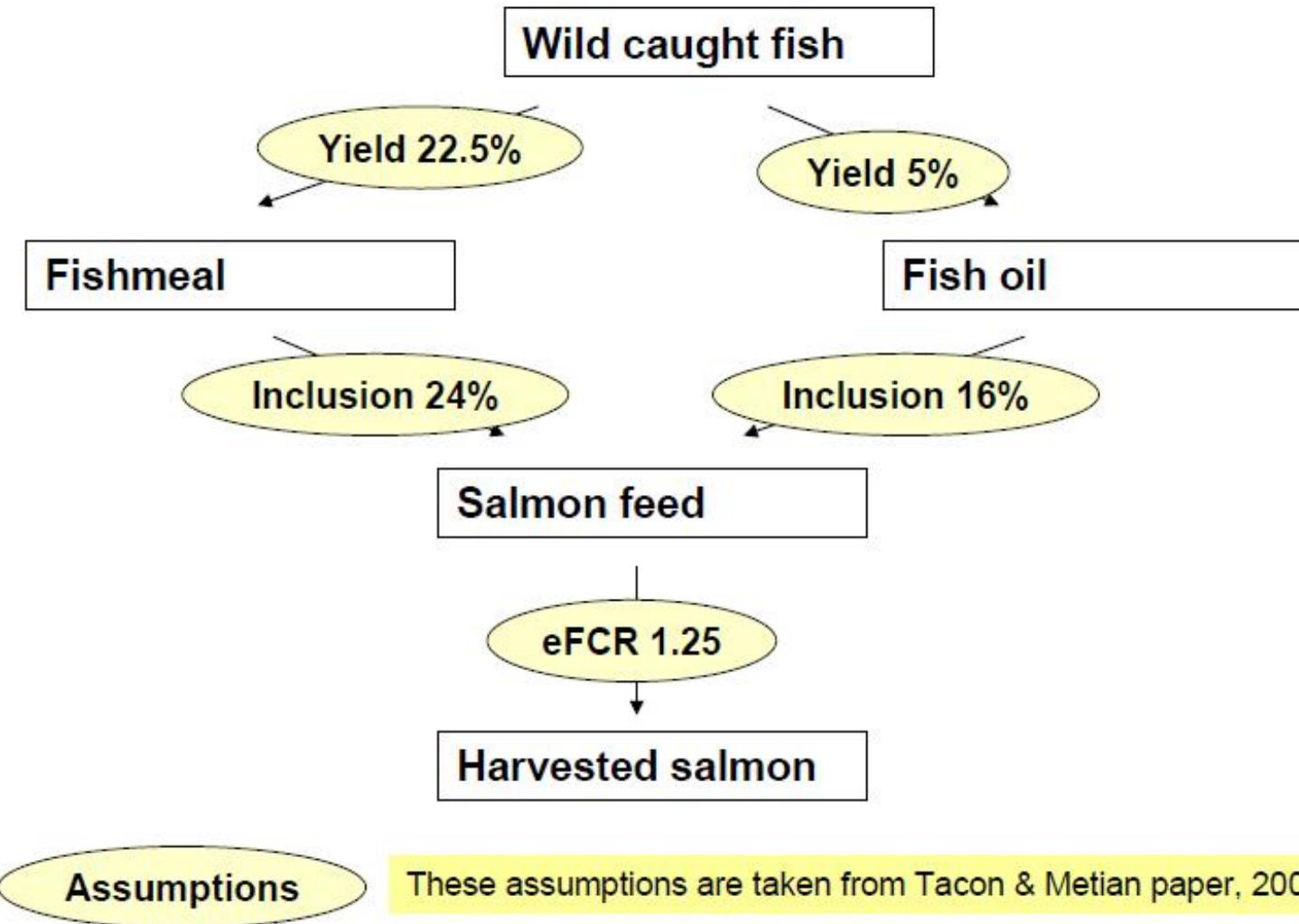
Aquaculture Nutrition



**Demonstration of salmon farming as a
net producer of fish protein and oil.**

Crampton, Viv; EWOS Innovation
Nanton, Dominic; EWOS Innovation
Ruohonen, Kari; EWOS Innovation
El-Mowafi, Adel; EWOS Innovation

Fish In to Fish Out ratio Calculation method.



§ FIFO bestemmes alene av fiskeolje bruk

- Ingen insentiv til å redusere fiskemelbruk

§ Fiskeråstoff varierer fra 5 til 15 % i fett

- FIFO vil kunne variere 3 x av denne grunn

§ FIFO favoriserer magre fiskeslag fra oppdrett

§ FIFO sammenlikner ikke epler og epler

§ FIFO tar ikke hensyn til helsegevinsten i fet fisk

Easy to correct these deficiencies.

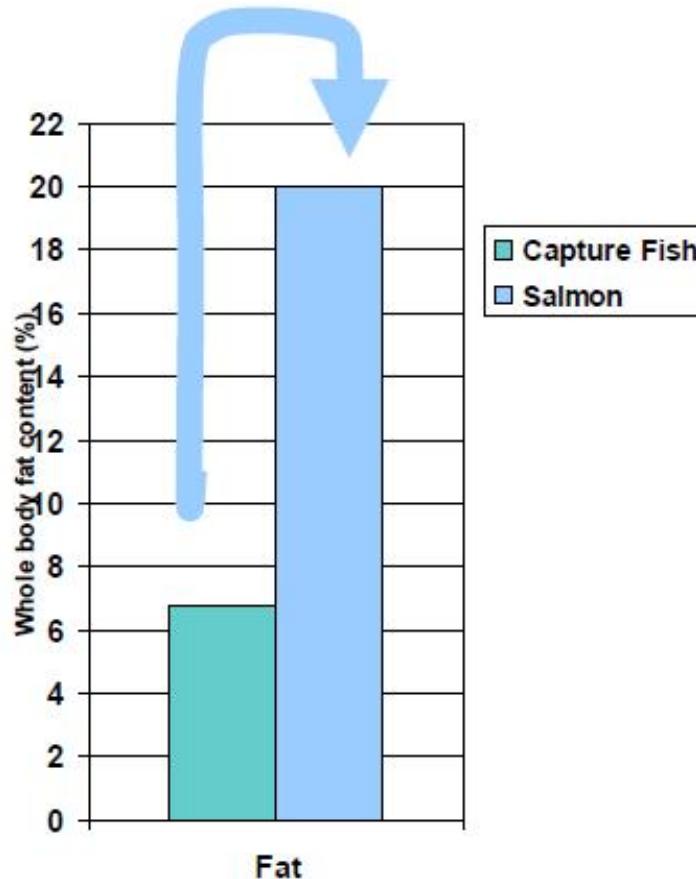


- Measure marine nutrients in and out
 - Not weight of fish in and out
- Measure protein component and oil component separately.

Marine Protein Dependency Ratio = $\frac{\text{kg marine protein used}}{\text{kg marine protein produced}}$

Marine Oil Dependency Ratio = $\frac{\text{kg marine oil used}}{\text{kg marine oil produced}}$

Salmon are three times higher in fat than the average fish used in fishmeal production.



- Capture fish about 7% fat, salmon about 20% fat (both as percent of whole body).
 - Protein contents similar.
- This is a three-fold difference
- Weight based measures ignore the increase in nutritional value.
- Nutrient based method include the difference. For salmon will be about 1/3rd the weight based method.

Marine protein efficiency in the history of farmed salmon

EWOS®

